

Donation Requests

This activity will allow members to:

- Engage with the local community in fundraising for a cause.
- Practice communication skills.
- Increase confidence and leadership skills.



Materials needed:

- One worksheet per member (print it at buildersclub.org/IDEA)
- Pens or pencils

How to lead this activity:

Are there items on your supply checklist that could be donated by a local business or organization? If so, use this club activity to practice asking for items.

1. Begin the club meeting by reviewing the club's progress with the budget and the supply checklist.
2. Lead the club in making a list of people to contact about making donations to your service project. Remind the club that the more items that are donated, the less money members will need to raise.
3. Give each member a Donation Request handout. Have the club complete the top chart together.
4. Break into pairs and practice asking for donations.
5. Once everyone has had a chance to practice, end the club meeting by reviewing who is going to make donation requests and when they will do it.
6. Thank everyone for their hard work.

Donation Requests

Let's brainstorm who we might contact to ask about donating some of the items on our Supply Checklist!

ITEM NEEDED:	ESTIMATE # NEEDED:	WHO TO CONTACT FOR DONATIONS:	MEMBER MAKING THE ASK:

In groups of two, practice how to ask for donations. Here are a few things to include in your conversation:

- Your name
- Description of Builders Club
- Description of your service project
- Items that you need for the project and why you need them
- The question: Will they donate the items or money for purchasing the items?
- A sincere thank-you for their time and donation (if they agree to donate)

The club should send a thank-you note to every organization and/or person who was asked to donate—even those who didn't.

